POSITION DESCRIPTION

Professor of Agricultural Economics

Faculty of Agribusiness and Commerce

Vacancy 14-104

December 2014
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Professor of Agricultural Economics

Context

Lincoln University is New Zealand’s specialist land-based university. For more than 135 years we have focused on improving New Zealand’s land-based knowledge, skills and productivity – providing not just economic but environmental and societal benefits as a result. It’s a proud past that the University is building on for the future, repositioning to ensure the changing needs of industry and communities continue to be met, here and overseas.

The University has three Academic Faculties, thirteen Research Centres, two Divisions, sixteen Corporate Service Units, hosts two stand-alone research centres, and draws its students from throughout New Zealand and from over 60 countries. The University has a student roll of around 3,500 and approximately 700 staff. Lincoln University is an EEO employer and actively seeks to meet its obligations under the Treaty of Waitangi.

The Faculty of Agribusiness and Commerce supports the Lincoln University strategy of being New Zealand’s specialist, land-based university, through its portfolio of programmes and research focussed on ‘feeding the world, protecting the future and living well’. The Faculty does this through the delivery of business-related undergraduate and postgraduate programmes, research and effective engagement with relevant industry and professional organisation that focus on sustainable development and management of the natural, modified, and built environments. The Faculty of Agribusiness and Commerce has particular focus on all aspects of agribusiness and aspires to become the leading provider of agribusiness education and research in Australasia. The Faculty has an expectation that the appointee will facilitate collaborative, scholarly and interdisciplinary teaching and research within the Faculty and with other areas of the university.

The position is located in the Department of Global Value Chains and Trade, one of four departments in the Faculty of Agribusiness and Commerce. The Department is the focal point for teaching, supervision and research in supply chain management, business management, international business and trade, and agricultural, food and resource economics, and has an important role in the: B.Com common core; B.Com (Supply Chain and Global Business); B.Com (Food and Resource Economics); B.Com (Maori and Indigenous Business); Master of Business (Global Management and Marketing); and Master of International Rural Development (Economic Development), as well as supervising research Masters and PhDs. The appointee would be expected to be able to contribute in other areas of the Faculty such as agribusiness and farm management.

Purpose

The Professor of Agricultural Economics has a senior academic role in the University that focuses on research, teaching and administration responsibilities. This is primarily in the context of supporting the new B.Com (Food and Resource Economics) and research Masters and PhD supervision in the field of agricultural economics. The University has a well-established reputation with the agricultural sector in New Zealand and a key role for the appointee is to build this reputation in the area of agricultural and food economics. As the Faculty has a specific focus on agribusiness, there is also an expectation of involvement in teaching, research and supervision in other areas of agribusiness (trade, supply chains, finance) and agricultural/farm management (productivity, governance) in the Faculty. The appointee will be expected to enhance the reputation of Lincoln University’s economics programme by deepening and broadening the content, presenting and publishing high quality research, showing leadership in programme development, and by
promoting Faculty programmes at national and international forums. The appointee is expected to have a role in OneFarm - Centre of Excellence in Farm Business Management, a joint research centre with Massey University (www.onefarm.ac.nz) and to develop links with the Agribusiness & Economics Research Unit (AERU) (http://www.lincoln.ac.nz/aeru). The appointee will also contribute to proposals for consultancy and research contracts.

### Standard

Appointment at Professor Grade is appropriate where the applicant can demonstrate:
- Exceptional ability and original thought in research, scholarship or creative/professional work;
- High professional standing, earned through leadership in their specialist field.

This standard will include most of the following key outputs.

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<thead>
<tr>
<th>Key Outputs</th>
<th>Key Performance Indicators</th>
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<tr>
<td><strong>Leadership</strong></td>
<td>- Demonstrably effective academic leadership is provided (noting that academic leadership is different to being a leading academic).</td>
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<td>- Academic staff members are mentored, as agreed to with the Head of Department.</td>
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<td>- Postgraduate students receive the direction and support they require to achieve timely and successful completion of work.</td>
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<td>- Effective relationships exist within relevant leadership/management team(s).</td>
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<td>- Effective links with other academic and institutions and professional organisations (both national and international) are developed and maintained in the discipline area.</td>
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<td>- Strong and effective relationships with partners and potential partners are developed and enhanced.</td>
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<td><strong>Research</strong></td>
<td>- There is evidence that long term funding is being sought and secured for research from external national and international funding agencies, in accordance with an agreed target and timeframe.</td>
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<td>- Research findings are presented at national and international conferences.</td>
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<td>- New and innovative research is both discovered, and published in, recognised national and international peer reviewed journals.</td>
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<td>There is active engagement in research, using specialist skills and knowledge that is recognised by peers and enhances your reputation with others in the discipline area.</td>
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<td>Contribution to research is recognised in the form of awards and invitations by peers in the discipline area.</td>
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<td>There is timely completion of postgraduate work supervised.</td>
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<td>Teaching</td>
<td>Student learning is facilitated in line with the Faculty and University goals, objectives and standards.</td>
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<td>Above average scores are achieved in teaching evaluations.</td>
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<td>Postgraduate research supervision meets agreed standards.</td>
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<td>Supervision of at least three research masters, honours research dissertation or PhD candidates per year and quality dissertations or theses are produced within expected timeframes.</td>
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<td>Administration</td>
<td>A contribution is made to University-wide activity and this may include but not be limited to:</td>
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<td>Participation in Faculty and/or University committees;</td>
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<td>A contribution to marketing and business development initiatives (e.g. student liaison and recruitment programmes, alumni and philanthropic activity, and industry relationships).</td>
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<td>Complies with all legal and University requirements in respect of the administration and management of University records.</td>
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<td>Complies with all University Policies and Procedures.</td>
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<td>Treaty of Waitangi</td>
<td>Demonstrates, and encourages others to demonstrate, support for the University’s commitment to the Treaty.</td>
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<td>Demonstrate a willingness to work with, and commit to, the principles of the Treaty of Waitangi.</td>
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### Key Outputs

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<th>Key Performance Indicators</th>
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<td><strong>Health &amp; Safety</strong></td>
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<td>• Become familiar, and comply with all H&amp;S policies and procedures and all legislative requirements in respect of occupational H&amp;S.</td>
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<td>• Demonstrates familiarity and compliance with all H&amp;S policies and procedures.</td>
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### Staff Supervised

This Professor is not responsible for the supervision of staff unless s/he also holds a line manager position (e.g. Head of Department or Dean) or has delegated supervision responsibilities.

### Key Relationships

The Professor is expected to establish effective working relationships with:

- Academic Staff in the Professor’s discipline area, Department and Faculty;
- Academic staff in other Faculties of the University;
- The Vice-Chancellor, Deputy Vice-Chancellors, Faculty Deans and other Academic leaders within the University;
- Other Lincoln University staff as appropriate;
- External organisations in the Professor’s discipline area, relevant external agencies, stakeholders and partners/potential partners.

### Accountability

The Professor reports through the Head of Department (Department of Global Value Chains and Trade) to the Dean of the Faculty of Agribusiness and Commerce, and thence to the Deputy Vice-Chancellor, Scholarship and Research and the Vice-Chancellor.

### Person Specification

#### Qualifications

Academic qualifications which enable the applicant to demonstrate:

- Exceptional ability and original thought in research, scholarship or creative/professional work;
- High professional standing, earned through leadership in their specialist field.

#### Experience and competencies

- A strong background in academic research and teaching, with an International perspective in research and teaching preferred;
- Proven leadership in research and academic units including an understanding of what drives and what represents quality in research and scholarship at a University;
- A proven research record, including a significant number of published works, and the ability to identify research opportunities and to encourage their realisation;
- A strong record in postgraduate thesis supervision;
- Evidence of teaching effectiveness at a tertiary level;
The ability to stimulate, encourage and facilitate learning by both large and small student groups;
Communicates effectively with people from diverse cultures and backgrounds;
The ability to anticipate events and identify desirable outcomes, and develop a course of action resulting in the achievement of agreed outcomes;
Leads by example, taking personal accountability for actions and the delivery of quality results/outcomes;
Leads, motivates and enables others to achieve business and organisational goals;
Is able to establish and maintain positive working relationships with external partners, agencies and stakeholders, and colleagues within the University;
Is able to work within the LU policies and promote a respectful working environment.
CONDITONS OF APPOINTMENT
ACADEMIC STAFF

Term of Appointment

This is a continuing appointment.

Hours of Work

This is a full time appointment.

Remuneration

Salary on commencement will be on the Professor salary scale which starts at $125,720 per annum [A9 Grade] on the Academic salary scale, commensurate with qualifications and experience.

Employment Agreement

- If the appointee chooses to become a union member, the appointee will be bound by the Lincoln University Academic Staff Collective Employment Agreement. It contains a comprehensive range of conditions of employment for this position.
- Otherwise the appointee will have an Individual Employment Agreement based on the Lincoln University Academic Staff Collective Employment Agreement.
- The conditions outlined in this document are indicators of some of the key items of that agreement.

Annual Leave

- Annual leave entitlement is six weeks per annum.
- The appointee is also entitled to statutory holidays in accordance with the Holidays Act.
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- In addition, the appointee is entitled to the last working day before Christmas Day, the three working days between Christmas and New Year, and Easter Tuesday, as University holidays, in accordance with the Lincoln University Academic Staff Collective Employment Agreement.
- In addition you will be entitled to statutory holidays in accordance with the Holidays Act.
Professional Development

A professional development programme will be negotiated with the appointee in order to maintain and develop teaching expertise, research and management activities, and to address the needs of the University. This programme may include overseas study leave, conference leave, attending courses or other training.

Health and Safety

- The appointee will work and act at all times in compliance with all Lincoln University requirements in respect of occupational health and safety.
- University staff can join the Recreation Centre on campus. The Centre offers a wide range of facilities and services, for example: gymnasium, weights room, exercise classes, fitness assessments, massage, and squash courts.

Relocation

If the appointee resides outside the Christchurch area, relocation will be discussed with the successful applicant.

Other

Further information about Lincoln University can be found on our website: www.lincoln.ac.nz

Method of Application

All applications must include a Lincoln University application form, CV and covering letter. All application must be received by 9.00am on Monday 9 February 2015.

Electronic applications can also be made online at www.lincoln.ac.nz

Enquiries can be made to: Applications should be sent to:
The Human Resources Administrator
Phone: 03 423 0590 or 0598
Email: jobs@lincoln.ac.nz
The Human Resources Director
PO Box 85084, Lincoln University
Lincoln 7647, Christchurch
New Zealand